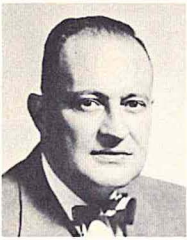


WHEELABRATOR

PARADE



COVER STORY ON PAGE 8.



That Something **EXTRA**

Many employees at Wheelabrator feel the Company is more than "just a place to work." I am happy such a feeling exists. I am aware, too, that the Company must do things to keep this spirit alive.

The Company does this in many ways. Besides affording an employee the opportunity to earn his livelihood, the Company provides that "something extra." Call it fringe benefits, if you like, but I prefer to call it "something extra."

Last year, for instance, the Company outlay for "something extra" amounted to \$1,235,000. Or to look at it on an individual basis, it comes to more than \$1,235 for each employee. In other words, you can add that amount to your annual salary to derive your actual income from Wheelabrator.

True, in some cases, this money never reaches your pocket or purse. But, the Company does spend it in your behalf. Clean up and personal time spent by employees, for example, amounted to \$250,000. You didn't see it, but it cost the Company that much just the same.

Some of the fringes are tangible, however. Vacations, Profit-Sharing, holidays, shift premiums, and cost of living adjustments amounted to \$615,000 last year. Social Security provides a basis for retirement, and the Company paid \$140,000 for its employees. Unemployment compensation and workmen's compensation resulted in payments by the Company of \$77,000. Tuition reimbursements and scholarships amounted to \$10,000. And the protection of group insurance cost the Company \$143,000 for its employees.

J. F. Connaughton
President

WHEELABRATOR **PARADE**

Published for Employees of
Wheelabrator Corporation
Mishawaka, Indiana

Editor — Robert T. Wall

Reporters: Delores Burtsfield, Pam Savadori,
Milferd Gardner, Blanche Null, Marie Koldyke,
John Lang and Lewis Cookie.

Vol. 21, No. 3

May-June, 1962



ON THE COVER

Gathering around the flagpole is a village tradition. On our cover, the information being exchanged by President James F. Connaughton, Robert Riordan, and Alex Burgin centers on our export expansion program.

Missing from the scene is Helen LaDow, Department Secretary, who was unable to attend the informal flag-raising ceremonies.

This export team of Riordan, LaDow, and Burgin has given Wheelabrator added stature in the metalworking industry through their efforts in export expansion, a policy inaugurated by the Company in 1953.

As recipient of the first "E" Award in the industry, their efforts have not gone unnoticed. (Details on page 8.)

Keeping abreast of innovations in the many industries we serve calls for a concerted effort from most of our employees. We gain much needed information by reading trade papers, attending seminars and technical meetings, and taking field trips.

One of the best methods of finding out what's new in industry, though, is the personal touch. By belonging to professional organizations, Wheelabrator employees keep tabs on new engineering, production and other business methods vital to economic growth.

Besides learning new things at these professional meetings, we also provide members with an insight to our products and capabilities. Take for example, a recent seminar of the American Foundry Society at Charlotte, North Carolina, where a lengthy portion of the program was devoted to cleaning room methods. Giving the blast cleaning story to some 60 foundry supervisors were Equipment Sales Manager J. E. Skene, Abrasive Sales Manager G. F. Jones, Regional Sales Manager Lee Wieschaus, and Sales Representative Douglas Call.

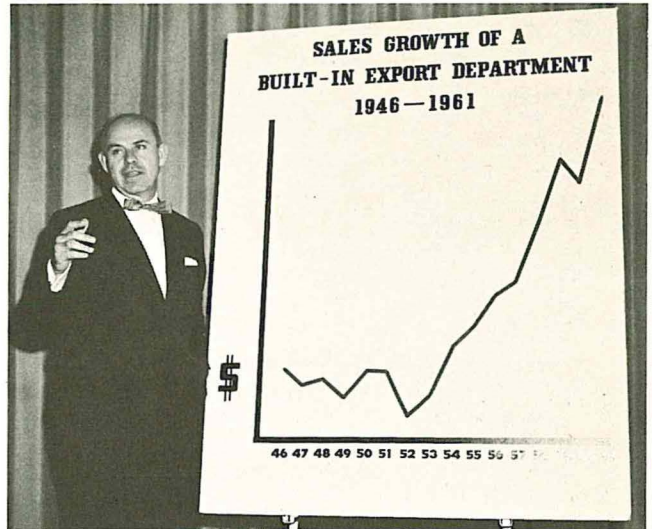
WHEN WE GO, WE GO **PROFESSIONAL**

In other AFS groups, we are doing important jobs as active members. Indiana salesman George Dehn is secretary of the Central Indiana group, one of the largest and most active of the chapters. Dehn will accede to the presidency next year.

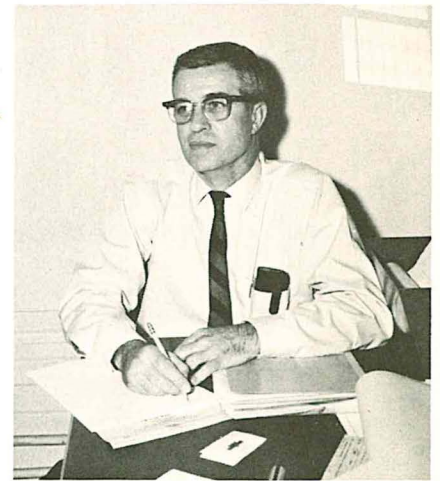
Another active officer is Credit Manager George Wilkins. He serves as Vice President of the Michiana Credit Management Association, and is an integral force in planning and promoting group activities.

In the Society of Automotive Engineers, Chief

Walt Schlegel, Central Region Field Engineer, and Dick Fenska, Marketing Administrative Assistant, play vital roles in the American Foundry Society. Here, they attend a seminar, learning of problems, processes, and new products in the foundry.



Active in the Michiana World Trade Club, Export Manager Bob Riordan explained to that group the benefits of an internal Export Department.



George McNeile, Special Application Engineering, works diligently on a report to the Society of Automotive Engineers. He and others here participate in many SAE functions.

Research Engineer John Straub will preside over the South Bend area technical meetings as newly elected Vice Chairman of the Chicago Section of SAE.

Others in engineering, accounting, sales, export, finance, advertising, production, industrial relations, and transportation also participate in groups allied to their respective fields of endeavor.

These members give, and they get. Activities of this sort bring about a more informed management, better relations with customer and producer, and a clearer understanding of problems basic to both.

A football team wouldn't think of starting the season without learning their plays, and a baseball player relies heavily on spring training to iron out the winter's kinks. We, too, learn our plays and iron out kinks in our professional associations.



**PLANT EXPANSION
UNDER WAY AT CRISWELL
TO AFFORD BETTER . . .**

Control Through Fibers

The highly efficient dust collectors produced by Wheelabrator demand a quality-built dustube. With this in mind, the Company acquired the W. W. Criswell Company, Riverton, New Jersey, in September of 1961.

Before this acquisition, Wheelabrator had purchased dustubes from a number of suppliers at a rather costly rate. With Criswell as a subsidiary, this firm's efficiency is transferred into direct savings for the Dust & Fume Division.

Besides the economic advantages (Criswell is also a supplier for other dust collectors) we now have the advantage of quality control.

The Criswell name may ring a few familiar bells at Wheelabrator. Known to intimates as "Cris," he managed the New York sales office from 1946 until 1950. After gaining practical experience in the fabrication field, Cris formed the W. W. Criswell Company. In 1955, he began fabricating replacement bags.

After outgrowing his first plant, he erected a

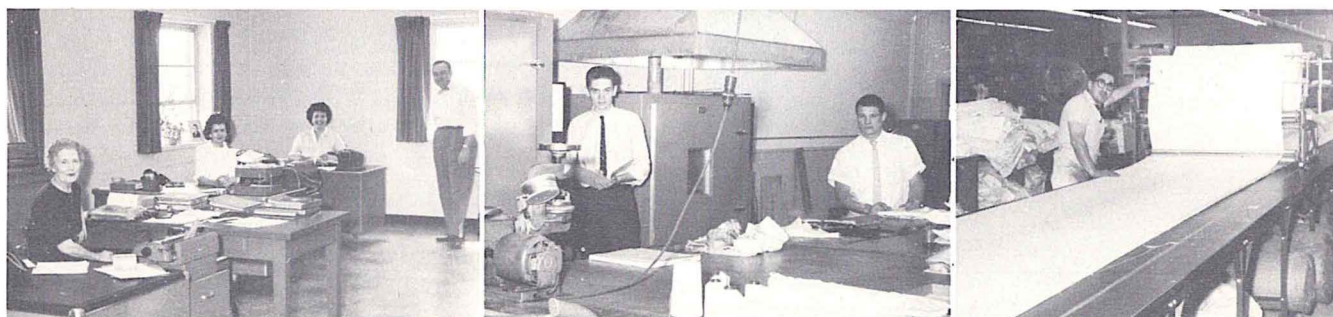
new building in Riverton where he now fabricates dust collector bags of all types for us.

Len Nelson, former dust sales specialist in Dust & Fume Division, has joined Criswell as Assistant to the President.

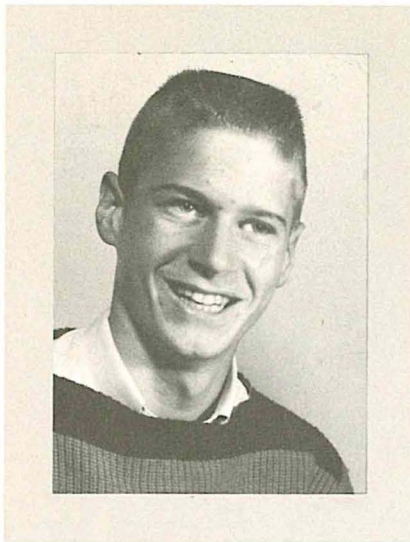
In this ultra-modern plant, eight distinct types of fiber are used in the fabrication process:

1. Cotton
2. Acrylics and Modacrylics (Orlon, etc.)
3. Polyamides (Nylon, etc.)
4. Glass
5. Dynel
6. Wool
7. Polyesters (Dacron, etc.)
8. Olefins (Polyethylene-Polypropylene) and Saran.

Looking ahead to the future, Criswell erected his building to allow for expansion. This is now underway at Riverton, where the work area is being substantially increased. The building was designed to allow for a duplicate expansion.



Minich Scholarship Winner Named



John S. Robinson to Enroll at Purdue University After Fine Record at Plymouth

John H. Robinson, son of Mr. and Mrs. John S. Robinson (John is a Wheelabrator Field Engineer), won the 1962 Verne E. Minich Scholarship.

John, who will enter Purdue University, was President of his graduating class at Plymouth High School, where he compiled a 3.657 grade index out of a possible 4.0.

Selected for Honor Society

A member of the National Honor Society, John studied English, math and a foreign language four years, and had three years of science and social studies.

Active in drama, publications, and government, he also earned five letters in track and cross-country.

When notified of winning the "Founder's Scholarship" he humbly said, "... I wish I could adequately express my thanks, and I hope I can live up to the faith Wheelabrator has placed in me."

At time of publication, the winner of the Otto A. Pfaff Scholarship had not been announced by the University of Notre Dame Scholarship Committee. Purdue and Notre Dame make the final selection of scholarship winners.

First choice is given employees and sons and daughters of employees for undergraduate work. Applicants from Mishawaka High School (seniors or graduates) are then considered.

The initial award is for \$1,000, and may be renewed the succeeding year upon approval of the Wheelabrator Board of Directors, acting on the Company Scholarship Committee's recommendation. L. L. Andrus is chairman of the Wheelabrator Committee and J. A. Schmidt, Jr., H. F. Schulte, J. G. Farabaugh, and A. E. Lenhard are members.

Hutchins Third Graduate

Duane N. Hutchins, son of Ray Hutchins, Steel Shop, became the third Wheelabrator scholarship winner to be graduated when he received a Business Administration degree from Notre Dame on June 3.

Edward J. Straub, son of Chief Research Engineer John Straub, was the first Pfaff Scholarship winner at Notre Dame to be graduated. He now serves as an officer in the Army Medical Services Corps in Germany. Eugene J. Kerchaert, who received a Civil Engineering degree from Purdue, was the first Minich Scholarship winner to be graduated. He now works for the Michigan State Highway Department.



An open house for all employees to see the new LORCO Division Demonstration Laboratory was held last month. Our vibratory specialists explained the operation of the equipment that will now be built exclusively in Mishawaka. Shown here watching one of the models perform are: Matt Rutkowski, Dick Mechlenberg, Armando Nicolini, Carl Fredericks, George McNeile, and Harvey Van Fossen.

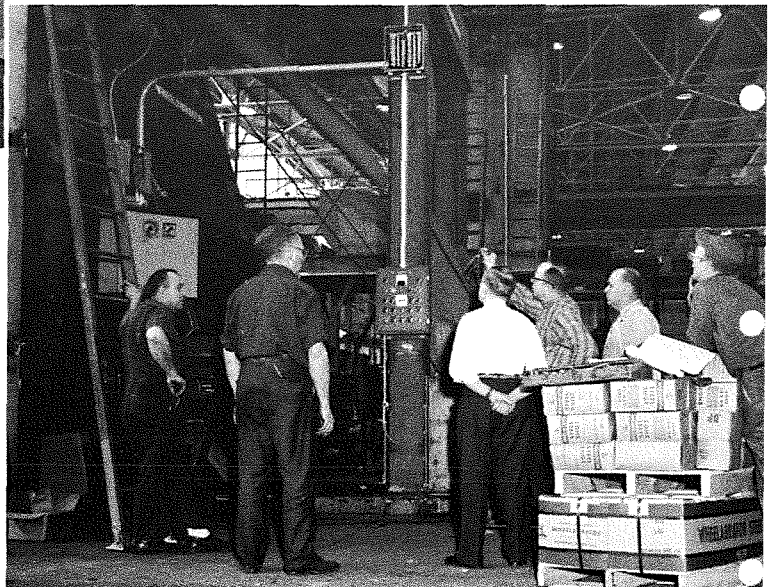
Informal retirement ceremonies for Harold M. Miller, Senior Vice President and member of the Wheelabrator Board of Directors, brought together many old friends at the Lincoln Highway Inn late in May. Mr. Miller greeted the assemblage which included an abundance of co-workers that worked with and for him during his 39-year tenure. Mr. Miller officially retired on March 31, but will serve as Special Consultant to the President.

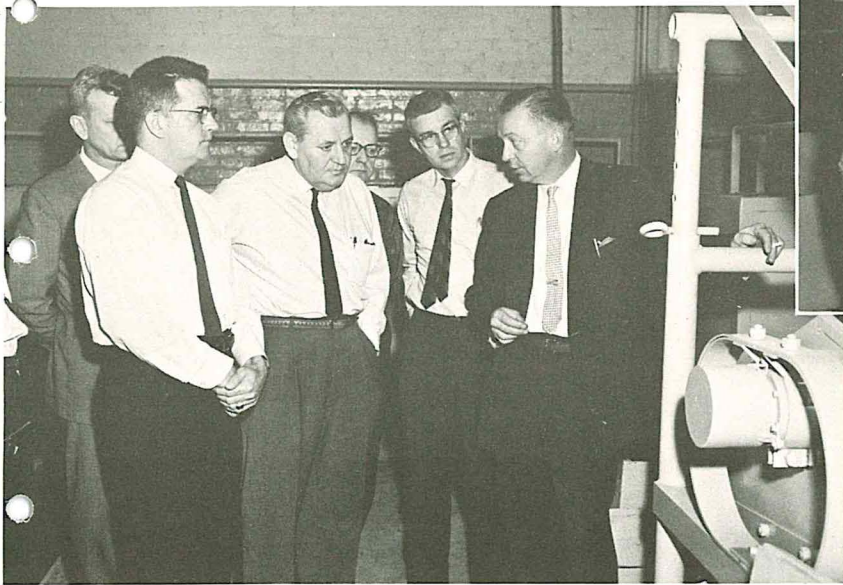
NEWS



Jack Bowers, Assistant Superintendent of the Steel Shop, answers questions about a Swing Table from a group of visitors who attended the Foreign Customers Service School last month. Shown with Bowers on the plant tour are Georges Bourdois and Herve Quintin, both of Paris, and Enrique Nalda and Alberto Ortiz, both of Mexico.

Before putting the new 34 cu. ft. Super Tumbblast on display, the design and manufacturing elements had to be accomplished. Shown here is a typical scene on the floor of the Steel Shop as the machine was in the final stages of production at Mishawaka. Cooperation from all departments assured the new Super was in top operating condition for the Foundry Show. The show machine was purchased off the floor by the Golden Foundry at Columbus, Indiana.





Winners of the WCAA Men's Bowling title for 1962 pose at the Kosciuszko Club lanes after clinching the championship. Team members are: Frank Maes, Neal Soule, John Vicsek, Omer Boembeke, and Glen Martin.

AND VIEWS



Thousands of visitors to the Foundry Show at Detroit in May watched the latest equipment advancement of Wheelabrator clean and knock out casting cores. Shown here is the Wheelabrator display, the largest operational exhibit at the show. A

picture of the new 34 cu. ft. Super Tumblast appeared on the front page of the only newspaper being published in Detroit during the show. Wheelabrator also participated in the Drum Show and the Air Pollution Show during May.



**Gilbert Dill
Named Head
of New R & D
Department**

President Connaughton has announced the formation of a Research and Development Department with Gilbert D. Dill as Director. Ray Leliaert serves as Assistant Director.

All research personnel, including John Straub, Harold Garman*, Clyde Snyder, Charles Carlin*, Norman Roy, and Harvey Van Fossen, will report to Dill. The Department will be a team effort and will be responsible to Paul Setzler, Vice President of Operations.

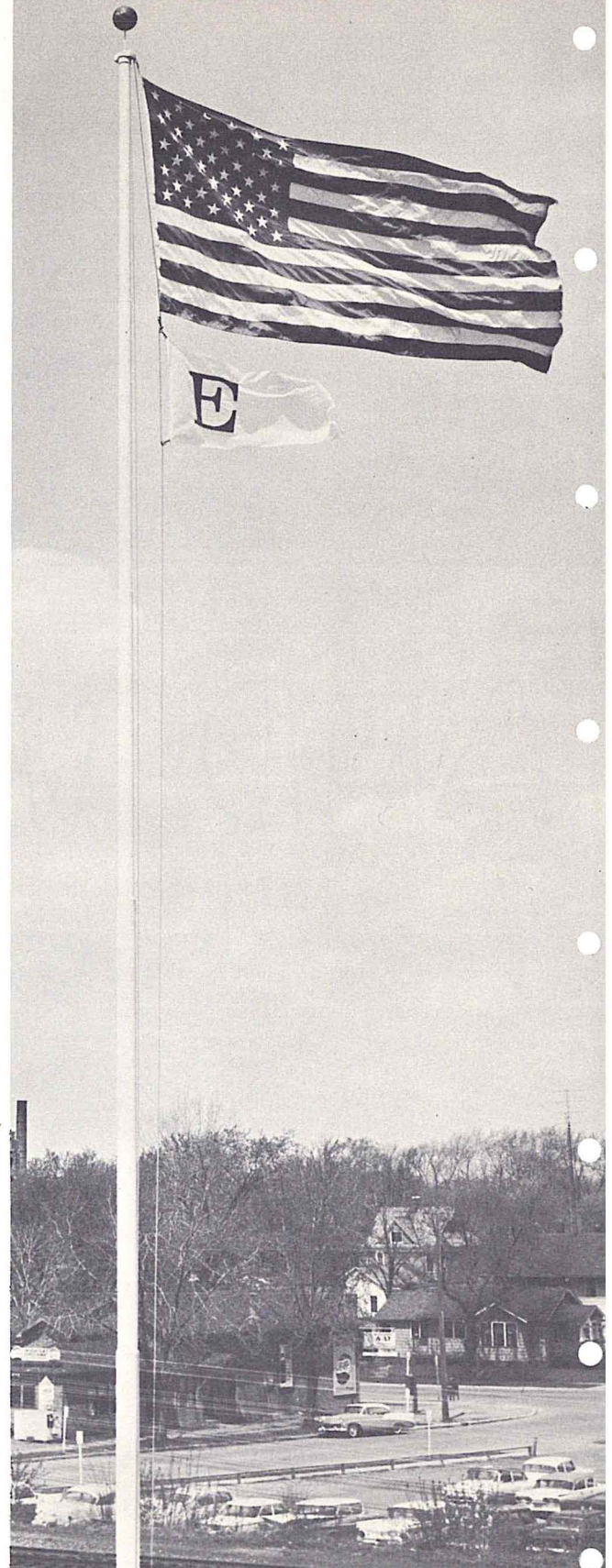
Besides coordinating R & D efforts, the Department will deal with developing new processes and products. Primary objective will be to maintain Wheelabrator's position as leader in our industrial activities.

Dill started here in 1944, when the company pioneered blast cleaning in the steel industry. He had been Special Advisor to the President. Long active in The Wire Association and the Association of Iron and Steel Engineers, he has written five articles for these groups.

Leliaert started in 1940 in Advertising, and has worked through several engineering and research positions. A Notre Dame engineering graduate, he had been Applications Engineer before this appointment.

*Part-Time.

So Proudly We Hail...



WHEELABRATOR WINS EXPORT **E** AWARD

The First in the Metalworking Industry to Receive President Kennedy's E-for-Exporting

During World War II, Wheelabrator received the coveted "E" Award for defense production. And just recently, the Company was again honored with an "E" flag and citation — this time for its efforts to expand exports.

E-for-Export awards began when President Kennedy decided something was needed to stimulate interest in America's overseas exports. Commerce Secretary Luther Hodges announced the first 10 awards in late March, followed by the Wheelabrator announcement.

First in Metalworking

Besides being the sixth manufacturer in the nation to receive the honor, Wheelabrator was the first in the metalworking industry to be cited and one of the first three in Indiana.

Bulk of the credit, of course, goes to Export Manager Bob Riordan. He has spearheaded our export sales to a 500% increase since 1953 when we

decided to enter the export business aggressively. Export sales now amount to 10% of our total sales volume, excluding the Canadian operation.

Riordan is quick to point out that many others must share the praise. His staff of Helen LaDow and Alex Burgin has done a big job. He applauds the cooperation shown by accounting, advertising, abrasives, engineering, finance, manufacturing, parts service, purchasing, research, shipping, and sales. The equivalent of 100 jobs at Wheelabrator is attributed to export.

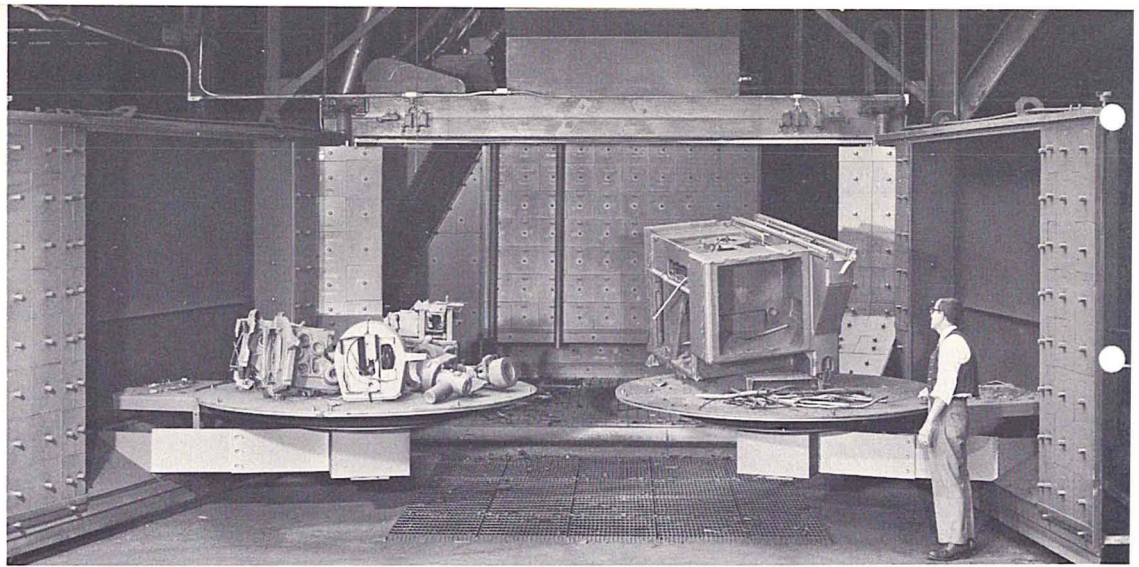
Brademas Given Credit

Special credit also goes to Congressman John Brademas who made certain that Washington officials were aware of our export program.

Customer service training also served a major role. A special foreign customer training school in May proved again that Wheelabrator is the genuine leader in its field.



At presentation ceremonies in South Bend Wheelabrator received the coveted "E" Award. Participants included, left to right, Bob Riordan; Eugene P. Foley, Deputy Assistant Secretary of Commerce; John Brademas, Third District Congressman, and Leslie L. Andrus, Wheelabrator Vice President. Foley presented the citation to Andrus, and Brademas was instrumental in telling our export story to Washington officials. Riordan spearheaded our export expansion program.



Brown & Sharpe Saves on Labor, Material and Cleaning Time

Casting cleaning costs were knocked for a loop at Brown & Sharpe Manufacturing Company, Providence, Rhode Island, with the installation of a special Wheelabrator Swing Table.

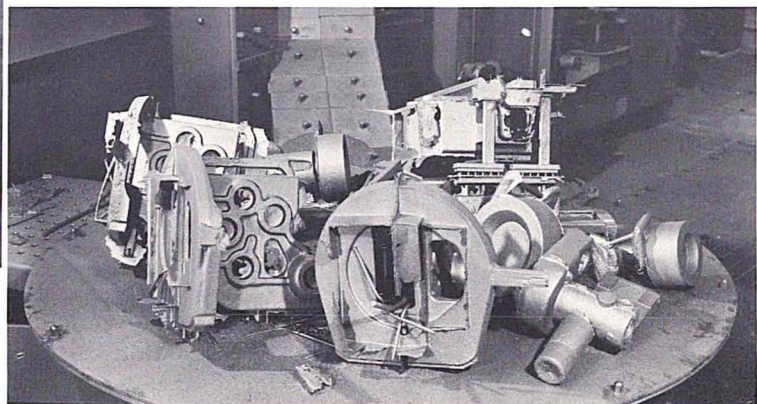
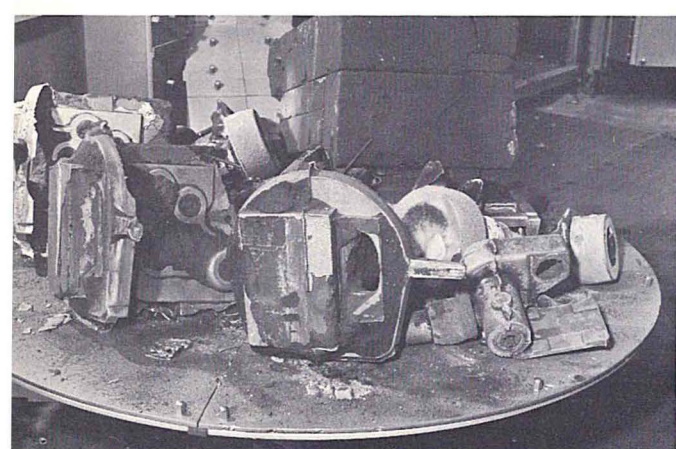
For example, it formerly took eight hours to knock out cores manually and to clean a huge machine tool casting weighing over a ton. The casting also contained an equal weight of cores and molding sand.

Now, only 10 minutes are needed to perform both the core knock-out and blast cleaning operations on the same casting in the new Wheelabrator Swing Table. Equally impressive time and

labor savings are chalked up on every casting produced in this progressive foundry. In fact, they report a 60% reduction in labor required for core knock-out and sandblasting of their production.

Other important savings attributed to the four wheel, double door 96" Swing Table are as follows: 90% of all rods and nails used in the cores are being recovered and can be reused. Previously, these had been discarded. In addition, they also are now reclaiming all sand removed from the castings and using it in the making of new cores and for molding sand.

Due to the high efficiency of the two CFR Separators incorporated in the machine, the heavy sand load removed from the castings is completely removed from the abrasive mixture. In many cases the sand to be removed weighs as much as the casting itself.





Passing PARADE

REPORTERS — Delores Burtsfield • Lewis Cookie • Milferd Gardner

Marie Koldyke • John Lang • Blanche Null • Pamela Savadori

Foundry Fax: Increased production has resulted in new faces, including **M. Bonne**, **J. Devenney**, **C. Pawlick**, **M. Kelly**, **G. Sandine**, and **G. Franklin**. Welcome aboard . . . Impromptu birthday parties were held for **Jack Balentine** and **Jack Shafer**. A coke, a card, and a candle in a cupcake marked the separate events. Sentiment outweighed the expense . . . For those who don't know a happy fellow who has a "howdy" and smile for everyone, meet **Ralph Antrup**. Ralph is a widower who remarried recently, and continues to be happy . . . **John Pittman** and **Jim Olsen** refurbish patterns in a secluded wood shop. Their skill along with cooperation of designers and engineers result in fast, efficient foundry production . . . A good time was had by all at the Wheelabrator Stag Party. **Chuck Van Belleghem**, **Dale Freel**, and **Russ Glassman** helped relieve this reporter of a considerable amount of coin in what they called a poker game. "**Whispers**" **Mayes** of the Shot Plant presented hams to the door prize winners. (J.L.)

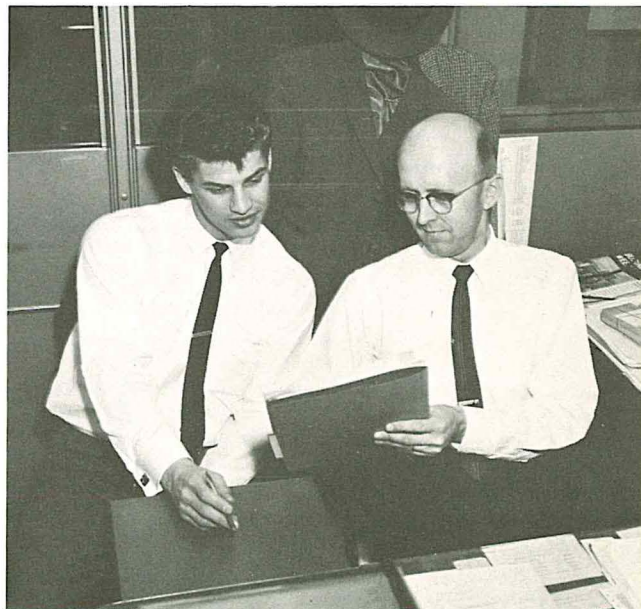
That old accident jinx has hit **Al Rossell** again. This time he shattered a finger bone with a blow from a hammer. **Glen Martin**, Layout, who is almost recovered from a fracture of ribs, says it only hurts when he laughs . . . **Bob Yost**, who was married in April, will delay his honeymoon until vacation time. We're wondering if Bob is waiting to see if his bride can survive one of his chile suppers . . . **Gilbert (Gibby) Bair** went to the hospital for a minor operation in May. He plans to recuperate on a visit to Denver, where his daughter and family reside . . . Observation: Jack Benny must be intrigued by the song, Dixie; especially that part that goes — look away, look away . . . The best way I know to get ahead of Russia is to get behind America . . . **Lawrence Mueller** is planning on a trip to Seattle and the World's Fair this summer. Many others from the plant will probably visit this event on their vacations, too . . . Ever hear the expression "—like shooting fish in a barrel." Mrs. **Ed Higginson** did. While Ed was cleaning the grease trap on the automatic washer, the missus jiggled the starting mechanism. The result? A bulls eye strike to the head . . . Do you remember when? Following our recent tree-knock-down storm firewood was quite plentiful on the streets of South Bend-Mishawaka. But with modern times, hardly anyone seemed pleased to gather up the broken branches and trunks. In the old days, many of the less fortunate would have gladly taken the debris to their homes as fuel. (M.G.)

Ron Majewski is the proud father of a baby girl, Karen Elaine. The daughter is the fourth child for the Majewskis

. . . A friendly smile can always be seen on the face of **Lonnie J. Comegys**, a newcomer to Dust Collectors. His hobby is photography . . . **Jim Daniels** can be heard humming "Wedding Bells Are Breaking Up that Old Gang of Mine." Engaged to **Diana Refner**, a Dodge employee, Jim will change his tune on June 30 . . . A 7½ pound baby boy, Christian, was announced by **Fred Kroll** . . . Sympathy to **Martha Hobson**, whose brother-in-law died in April . . . **Esther Harley** visited Fort Wayne for a reunion with a group of girl friends. Much of the talk was of "the good old days" . . . **Nita Taghon** and sister Ann recently moved into a new apartment. After the near-tornado blew through the area, they had to tidy up a bit. Seems they forgot to close the windows that day. Others, too, felt the effects of the "Twister." **Jim Daniels** and **Karl Smith** lost shingling from their roofs . . . And **Nancy Mast** set some sort of precedent by taking a bath by candlelight. This reporter found a 75-foot TV tower antenna laying across her house. **Dave Rogers** couldn't open his back door until he removed a giant tree that was leaning up against it. Dave recently became the father of **Kristine Louise Rogers** . . . **Ray Leuthold's** daughter, Bev, transferred from Nurses Training School at Madison, Indiana, to St. Louis. She had been studying at State Hospital taking Psychology courses. At St. Louis, she will study Pediatrics. (P.S.)

Delores Burtsfield rolled a 637 to win the Wheelabrator Sweepstakes Bowling Tournament. She has a beautiful trophy to prove it, too. **Elsie Stefucza**, Engineering, took second with a 605, and **Julie Ciszczon**, Accounting, won third with a 547 . . . **Ruby Edison**, Billing, is a "grandma" again. Mark, born March 23, joined sister **Linette**, who is two years old. Ruby's son, **Gordon E.**, is working for a

(Continued on page twelve)



Repair Parts Supervisor **Jim Wilkinson**, left, of Wheelabrator Corporation of Canada, Ltd., leans over an invoice being explained by **Howard Hull** of the Mishawaka Repair Parts Department. Jim spent a few days here to learn the office procedures followed here. He also viewed the manufacturing capabilities to lend further insight in the overall parts operation.

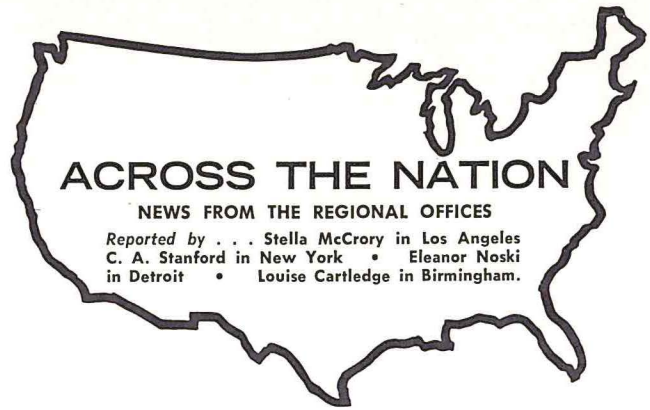
Passing Parade

(Continued from page eleven)



Wheelablator gals displayed a fair share of bowling ability this season as two teams were entered in local competition. Shown above are the Wheelettes, who won all three games the evening this picture was taken. Thus, the smiles. Left to right are: Pam Savadori, Jean Canfield, Carol Biesbrouck, Carolyn Powell, and Joan Schue. The other team was comprised of Willa Mae Parker, Nancy Mast, Helen LaDow, Elsie Stefucza, and Wanda Stutzman with Martha Heston as No. 1 reserve.

Ph. D. in nuclear physics at MIT via a scholarship. He was graduated from Michigan State in metallurgy . . . **Marie Koldyke**, Dust & Fume, is a "grandma" again. Daughter Victory Lee Snyder presented the family with Monica Jean on April 10 — the same date as her brother Michael arrived a year ago . . . Mrs. Agnes **Sawyer**, **Anna** and **Margaret's** mother, fell and broke her leg April 26, but is recovering nicely . . . **Jean Canfield**, Marketing, became an auntie when her sister, Mrs. Earl Hogan, announced the birth of Kathleen Marie. **Mary Golba's**, Parts Service, son, Charles, has a new baby girl, Denise Kathleen. Charles teaches at Main Junior High School . . . **Rosemary Velleman**, Billing, has a beautiful diamond engagement ring. She will be married on November 10 to John A. Derksen Jr. . . . **Alberta Kaufman's** mother, Mrs. Esther Stricker, was among those unhappy people whose homes were hardest hit by the recent high windstorm. All the shingles were blown off her roof and scattered around the neighborhood. Not to mention the high board fence in the backyard which was demolished. Meanwhile, many of the rest of us have been busy mopping up mud, slime, dirt, tree limbs, etc. . . . **Helen Armstrong's** (Dust & Fume) daughter, Peggy Lee, made the dean's list at I.U. Extension recently. She is a scholarship honor student and is taking pre-med courses. She plans to attend I.U. Extension another year before going to the Bloomington campus . . . **Judy Decker**, Sales, and **Mike Miller**, Engineering, have set the date — July 14. Judy announced the date when Mike gave her a lovely diamond for that certain finger. (M.K.)



Lee Wieschaus and family will spend the first two weeks of his June vacation at Martin Lake, Alabama. Lee represented the office at the Foundry Show in Detroit during May.

Joe Boland recently visited our office and just escaped with his life. After bragging about our wonderful weather in the Southland, the worst hailstorm in years hit . . . about 30 minutes after Joe left. (Birmingham)

. . .

The **George Tharps** have moved back to the Bay region — just in time for the arrival of their eighth grandchild — after his sojourn in the Pacific Northwest where he installed the eight-wheel structural machine for the Navy. He had just enough time to become reacquainted when he left to install another eight-wheeler at National Steel and Shipbuilding Company at the opposite end of the coast — San Diego.

Jack Carrington is utilizing his spare time preparing a nursery in his new home. The family will move in during August.

The **McCrorys** gave up on anyone volunteering to help dig them a pool. So, they did it themselves. An open invitation goes to all Wheelablatorites — Bring your swim suits when you come out West. (Los Angeles)

. . .

The Detroit Office has moved to Troy, Michigan. With all the confusion and chaos from the recent Foundry Show here it will take weeks for us to get straightened out . . . Newest addition to the staff is **Mary Cowan**. She started on April 9. (Detroit)

A negative attitude
amounts to ZERO
A PLUS here
and a PLUS there
. . . adds up to a healthy
PROFIT-SHARING FUND

The only trouble with fashion shows is that not enough men get to see them.

Wheelabrator's women's group — the Julianna Club — did quite well though with little male participation at its annual Fashion Show-Card Party in May at the Knights of Columbus Hall in South Bend. They turned over a goodly donation to the Mishawaka YMCA.

Mary Lou Rethlake served as general chairman of the event with Judy Decker as associate. Chairmen of the various committees were:

Nancy Mast, tickets; Johanna Wiendels, special prizes; Pat Stoeckinger, table prizes; Pat Robinson, Wheelabrator raffle; Julie Ciszczon, refreshments; Rita Guzman, door prizes; Sharon Avery, coat room; Nita Taghon, decorations, and Toby Smith and Ruth Murphy, fashion show.

Karen Kidder narrated the "Julianna Derby of

Fashions" with Helen LaDow, Marie Lehman, Judy Watts, Jean Canfield, Martha Heston, Carolyn Powell, Vicky Vanderbeke, and Nita Taghon serving as models for women's fashions.

Modeling the children's fashions were Phil and Toby Smith's daughter, Kathy; Ruth Murphy's daughter, Ruth Ann; Paulou Baert, Nita Taghon's niece, and Steve Keresztesi's daughter, Deborah.

Julianna Club Plays and Displays

FOR YMCA BUILDING FUND



Competition: Ruling an Active Roost

Most of us have played *King of the Mountain* as children. As adults we continue with this game, only in a more refined and sophisticated way. We call it "being competitive." And just as the kids do, we as grownups in the business world strive with all our resources to stay atop the pile.

At Wheelabrator, we compete for our share of the various industries we service. We provide equipment, parts, and service to the foundry, steel mill, rubber, automotive, cement, and many other markets.

Competition is Growing

In all these fields we are not alone. In blast equipment, for instance, an eastern firm is our biggest competitor. Lesser, but significant competition comes from a west coast firm and a midwest supplier as well as from overseas. The latest field reports indicate another east-central manufacturer is contemplating entry into the airless blast cleaning equipment field.

What does all this mean to us, individually? To draw a conclusion, let's look at the record.

At one time, we had almost 100% of the Tumbblast business because of our patent. In 1952, the patent expired, and competition moved in. By 1955, competition began to cut deeply into this market. We met this challenge in 1956 with the Super Tumbblast. Again, we regained the competitive edge. (Since then, the Super Tumbblast has been redesigned twice to keep us on top.)

Teamwork is Paramount

Each of us helps to keep our competitive footing. The sales effort keeps customers apprised of our new developments. Manufacturing quality and costs are kept in line. Delivery and other schedules are met. Promotion of Company and product help strengthen old bonds and create new ones.

But, once in a while we "goof." We fail to meet a delivery date. We don't get the sales message across. We are out-designed. We exceed allotted production costs. And we make other costly mistakes that lose orders.

Staying on Top is Tough

Like playing *King of the Mountain*, the toughest part of staying on top competitively is trying to recover after losing your footing.

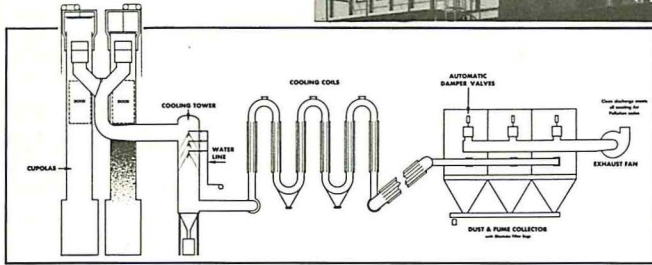
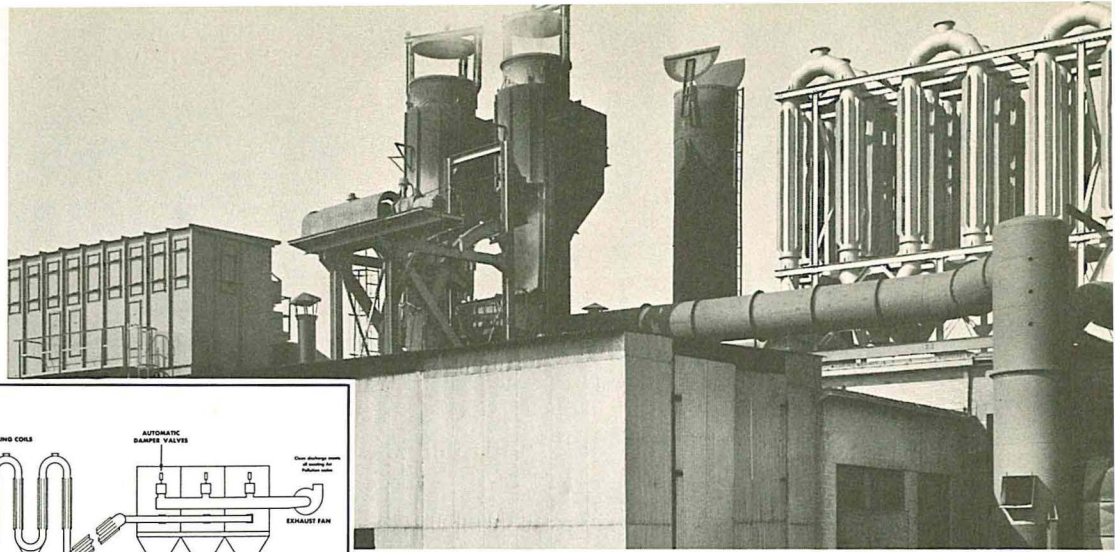
A classic example is what happened at an Ohio foundry in 1959. A 27 x 36 standard Tumbblast with an improperly fitting door was installed. The machine leaked abrasive badly. This error was not corrected.

The customer became disenchanted with Wheelabrator, and turned to a competitor when he next purchased airless blast equipment. This opened the door for a competitive Super Tumbblast. With one machine in the field, our competition went on to sell quite a few more.

Vital Values is Key

Fortunately, we had initiated a Vital Values program, which allowed us to regroup and re-gather our forces. By applying our engineering and manufacturing know-how, we redesigned our Super, and have recently added another Super to our line.

The struggle, however, continues. Our competition will make adjustments to his equipment, and also add new equipment. And we also compete with many others for the millions of dollars needed for capital investment. By paying attention to detail, and adhering to the Vital Values program, each of us can do his part in keeping Wheelabrator "on top of the mountain."



AIR POLLUTION PROBLEMS SOLVED BY WHEELABRATOR

A major industrial problem in many areas is air pollution. This problem is especially pertinent to foundries with cupola furnaces that emit solids and gases to the outside air, violating community air pollution ordinances.

Wheelabrator's Dust & Fume personnel are pioneering collection systems designed to operate in these high temperature situations.

To provide 99% plus efficiency, demanded by many communities, Wheelabrator uses a Glastube-type collector. It's efficient and economical.

By the Wheelabrator method, the cupola stack is capped, and the fume drawn off. The 2,000-degree F fume is cooled before entering the collector. Our engineers analyze each installation before recommending cold air, evaporative, or radiation cooling.

After cooling, fume is filtered through the Glastube collector. Air discharged through a Wheelabrator collector meets all air pollution codes, governing collection of solid matter.

WE KNEW HIM WHEN



ROPER

George Roper joined Wheelabrator in 1946 after five years in the Air Force as a major in a bomber maintenance squadron. Starting as a Dust & Fume engineer he now serves as Chief Project Engineer of the division. In the interim George was a project engineer, assistant Technical Director, and Customer Service Manager. Married to the former Marjorie North of Louisiana, the Ropers have three children, Nancy 13, Bonnie 12, and Peggy 7. A 1938 graduate of Purdue, he was track manager for the Boilermaker cindermen. Fishing now occupies George's "off-duty" time.



HAMELINE

Tom Hameline began work in the Cost Department in the year of the Big Crash, '29, after being graduated from Notre Dame. After eight years, he became assistant manager of repair sales, and then later in 1937 he was named Parts Service Manager, the job he now holds. Former president of WCAA and the Golf League, he still plays golf and bowls with enthusiasm. Tom was the regular shortstop on the Company softball team a few years back. His interest in sports led him to coach St. Joseph Athletic Association teams, too. He was one of the originators of the Inter-City Catholic League Association.

WHO'S WHO

ANNIVERSARIES: Four more employees join the Quarter Century Group in May and June. They are:

- Arneal Squibb** Steel Shop
- Alva Bricker** Steel Shop
- Harold Garman** Demonstration
- Ernie Hearrell** Service

The eight new 20-year veterans are:

- Bill Doty** Steel Shop
- Fred Hostetler** Stock Room
- Bill Ryman** Steel Shop
- Herman Mitchell** Machine Shop
- Melvin Ranstead** Steel Shop
- George Scott Jr.** Machine Shop
- Charles W. Miller** Steel Shop
- Jackson Snyder** Plant 2

TRANSFERS: West Central Regional Sales



RETIREMENT: A fifteen-year employee reached retirement age a month ago. He is Clemento Denino, Plant Engineering, who returned to receive a farewell gift from fellow plant maintenance workers. Denino is shown accepting the gift from John Vicsek, left, outside of the maintenance department office.

Manager Robert Orth announced that Jim Harri-man has taken over the St. Louis territory, and Joe O'Callaghan is being assigned as Field Engineer to handle Jim's previous territory in and around Chicago.

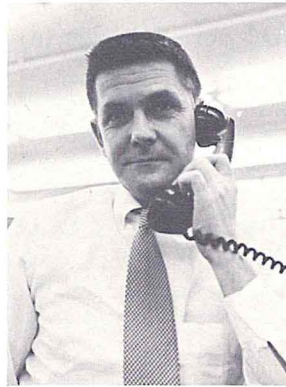
ON THE JOB



RALLO

Joe Rallo started with Wheelabrator in 1950 as a technical mechanic in the Dust & Fume Division, and now is a Project Engineer. He worked through a string of interim positions including test engineer and senior test engineer. He is immediate past grand knight of the Mishawaka Knights of Columbus, and a precinct commit-

teeman for his party. Joe's daughter, Judy, works in Files, and as substitute telephone operator. Others in the Rallo family include another daughter, Kathleen 10, and a son, Curt 5, besides Mrs. Rallo. An aerial engineer on B-17s during World War II with the 8th Air Force, Joe studied printing and lithography after the war.



MacMILLAN

Duncan MacMillan is a native of Scotland who migrated to the U. S. A. via Canada. Dunc moved to Ontario when only five years old. During World War II, he served as a mechanic in the RCAF, and also took pilot's training. Afterwards, he studied and worked in the Heating and Air Conditioning business in Canada and here. In 1953

he started here as a draftsman in Electrical Engineering, and moved to Wet Blast sales in 1954. A year later, Duncan began work in his present capacity — Standard Equipment Proposals. Active in the Golf League, he serves as Vice President. He enjoys most spectator sports, including, of course, hockey.